**Amazon Sales Report**

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Below mentioned are the insights extracted from the data provided by Amazon:-

* Total Sales of 70 Million were recorded.
* April had the highest sales and accounted 60.78% of total sales.
* T-Shirt was the highest ordered category.
* Maharashtra is the state which has the highest sales i.e 12 Million.
* Expedited service was requested by the customers in large amount.
* Nearly 14% Orders were cancelled.
* Most of the customers ordered products directly from Amazon website than merchant websites.
* Medium (M) and Large (L) sized products were highly demanded by the customers.
* Bengaluru, Hyderabad and Mumbai were the top 3 states which generated highest sales 7.4 Million, 5 Million and 4 Million respectively.
* B2B contributed only 0.6 Million out of 70 Million Sales.
* Medium (M), Large (L) and Extra Large (XL) sized products were bought in bulk quantity.
* Order Count and Sales were highest in the 2nd Quarter as compared to other quarters.